

Guest lecture: Interdisciplinary Thinking module, Web Science MSc course
School of Electronics & Computer Science, University of Southampton, 8 February 2011

Open Access: how the case has been made

Alma Swan
Enabling Open Scholarship
And
Key Perspectives Ltd



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Open Access

- Free, immediate access to the entire research literature
- No restrictions on use
- No restrictions on re-purposing
- What are the implications of this for stakeholders?



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Progressing a radical idea that involved the Web

- Identify stakeholders (enactors, beneficiaries)
- Identify their interests
- Work out the messages
- Deliver them effectively (with evidence as well as passion)
- Do steps 3 and 4 again
- Do steps 3 and 4 again ...



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At the same time...

- Identify the stakeholders (disadvantaged, blockers)
- Identify their interests
- Hone your arguments (overall interest)



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Arguments made

- On multiple fronts
- On multiple scales
- By multiple levels of proponent



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PESTLE

- Political
- Economic
- Societal
- Technical
- Legal
- Environmental



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Stakeholder 1: author community

- Had already worked in physics and computer sciences



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Stakeholder 1: author community

- Had already worked in physics and computer sciences
- But other disciplines remained stubbornly disinterested
- What arguments could be made to persuade them?



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What sways an academic?

- Moral arguments
- Financial arguments
- Technological arguments
- Arguments that appeal to self-interest



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Moral arguments

- Publicly funded research should be publicly available
- Knowledge is a public good and should not be in private hands
- The system is ineffective and penalises the less wealthy



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“... all the completely obvious benefits do exist and it's just another industry squealing like a stuck pig because the internet is disrupting their cosy business model ...”



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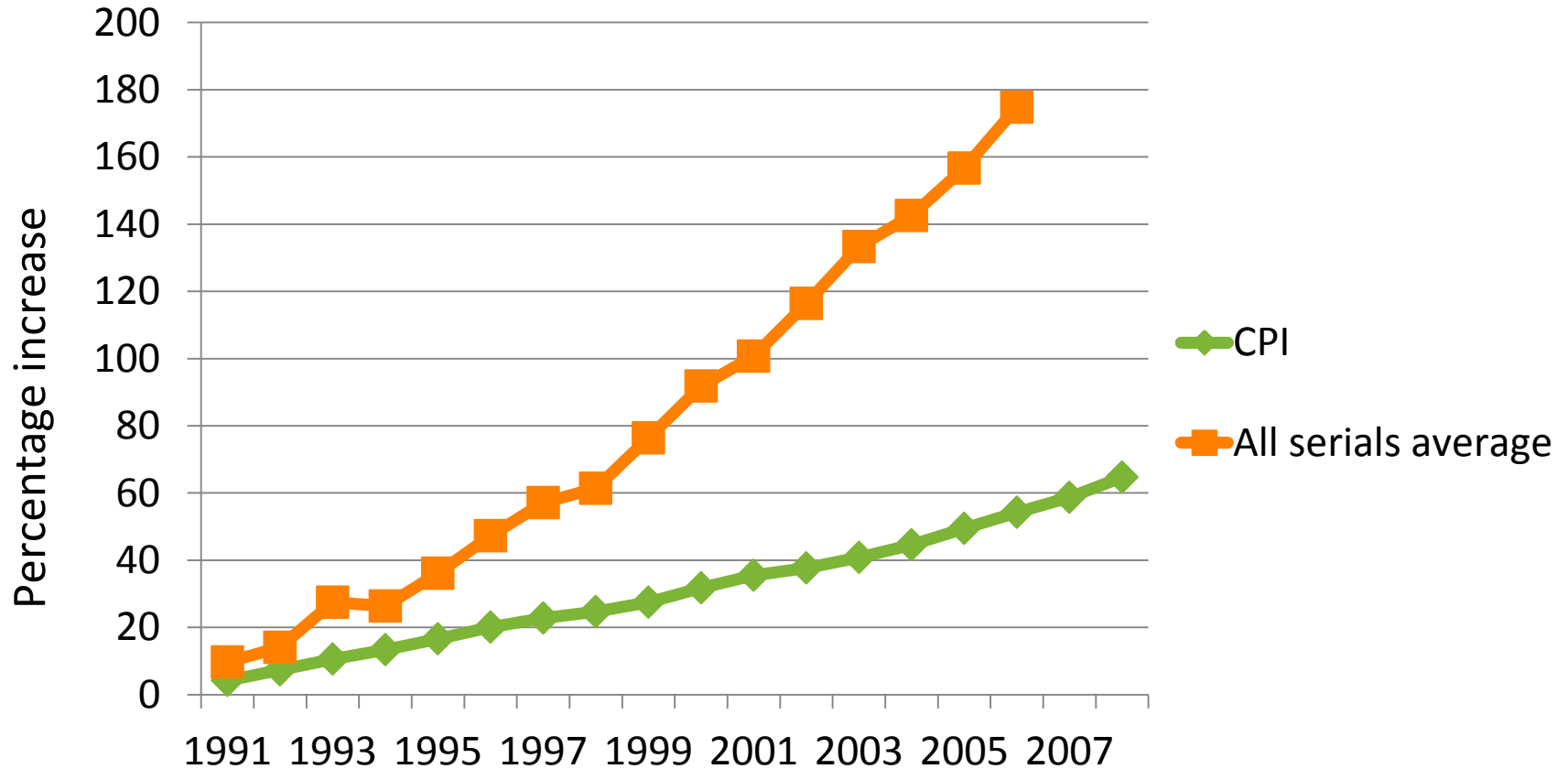
Financial arguments

- Libraries can't afford to buy knowledge



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Unaffordable system



Data: Lee Van Orsdel; Bill Hooker; American Research Libraries



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Financial arguments

- Libraries can't afford to buy knowledge
- Journals can be extremely expensive, especially in the sciences



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The financial problem

- “Access is still a major concern for researchers”
(Research Information Network, UK, 2009)
- WHO survey (2000)
 - 56% of research-based institutions in lower-income countries had NO current subscriptions to research journals
 - Nor had they for the previous 5 years
 - We will never close the “10/90 gap” unless we change the system



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Financial arguments

- Libraries can't afford to buy knowledge
- Journals are outrageously expensive
- An Open Access system will be cheaper and more effective



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“Pay walls ruin your ability to browse in areas tangential to your main research area. I often find references/abstracts to interesting articles via Google and then can't read them due to pay walls.”



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Self-interest-based arguments

- 🌍 Visibility



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Professor Martin Skitmore

School of Urban Design, QUT

“There is no doubt in my mind that ePrints [his university repository] will have improved things – especially in developing countries such as Malaysia ... **many more access my papers who wouldn't have thought of contacting me personally in the 'old' days.**

While this may ... increase ... citations, the most important thing ... is that at least these people can find out more about what others have done...”



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Self-interest-based arguments

- Visibility
- Usage



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A well-filled repository

The screenshot shows the University of Southampton ECS EPrints Repository website. The header includes the university name, school name, and a search bar. The main content area features a navigation menu on the left, a central section with a welcome message, search and view options, and a list of recently added publications. The right sidebar contains several promotional boxes with images and text.

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Welcome to ECS EPrints Repository

ECS was the first academic institution in the world to adopt a self-archiving mandate (2001). All the research output of all members of the School is available and fully searchable in our online repository. This repository contains 11488 records. Find out more about our [EPrints Software](#) and [Open Access to Research](#).

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Return all matching records search

View

View: **Recently added items** | [Download Statistics](#)

Recently added publications

1. Merrett, G. V. (2008) [Simulating and Modelling Wireless Sensor Networks \(Project Information Sheet\)](#). (Unpublished)
2. Merrett, G. V. (2008) [Energy- and Information-Management in Wireless Sensor Networks \(Project Information Sheet\)](#). (Unpublished)
3. Hoy, P. R., Rutt, H. N., Gray, W. P. and Bulters, D. O. (2009) [Intraoperative Optical Measurement of Function in the Human Brain](#). In: *Optical Techniques in Neurosurgery, Brain Imaging and Neurobiology Conference, SPIE 2009 BiOS Biomedical Optics Symposium*, 24-19 January 2009, San Jose. Item availability restricted.

Welcome from DEPUTY HEAD OF SCHOOL (Research)

RESEARCH THEMES

INDUSTRIAL PARTNERSHIPS

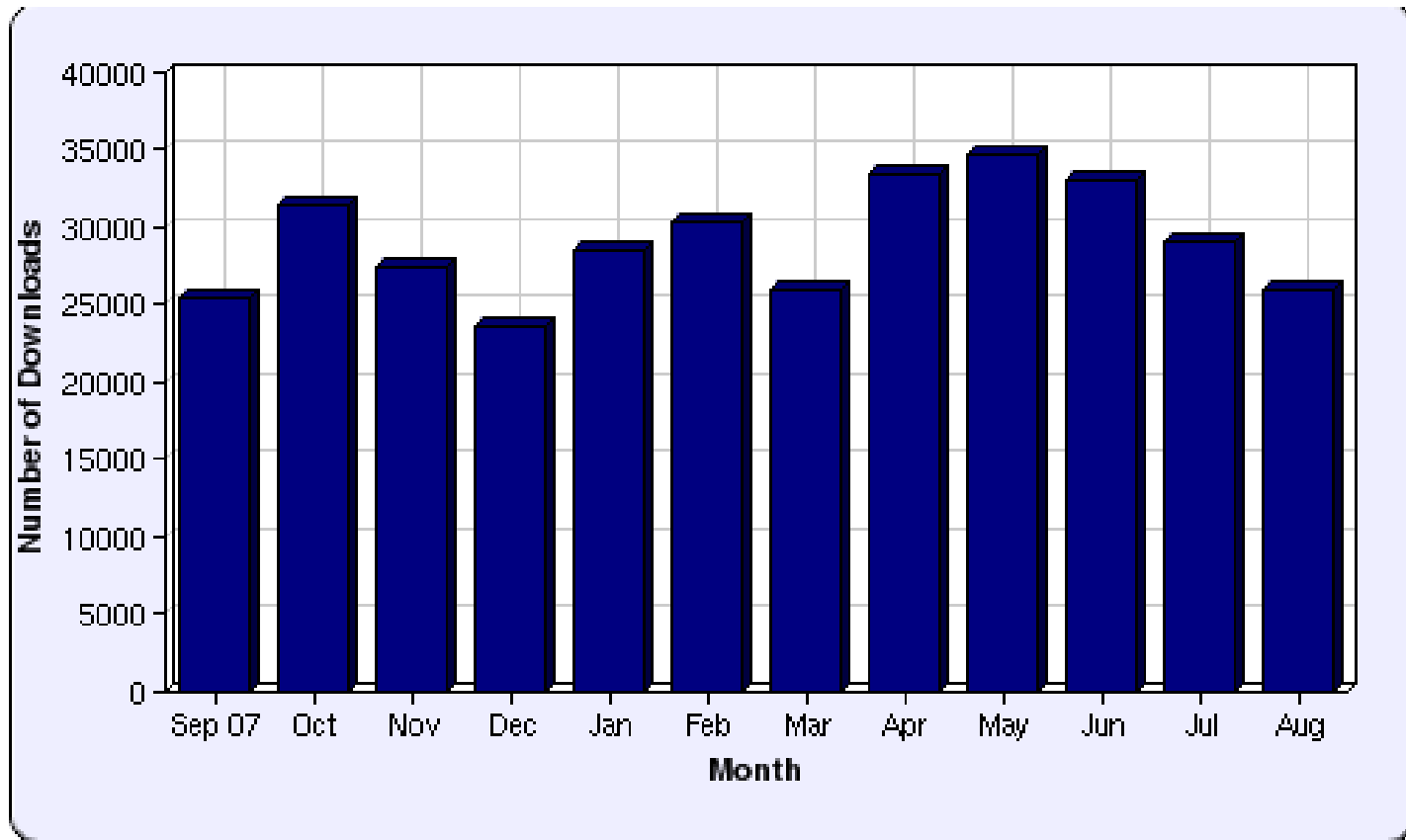
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And it gets used



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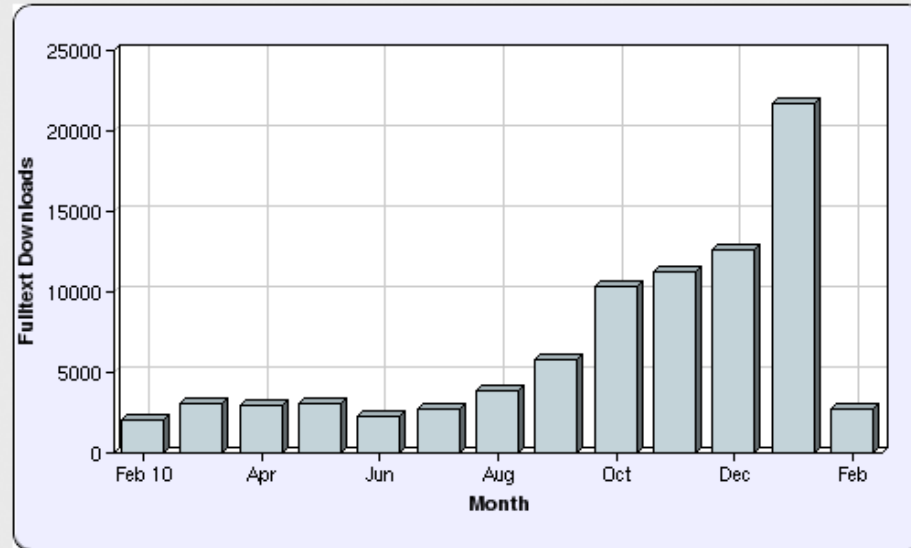
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The chart below shows the total number of fulltext downloads from the repository over the last year.



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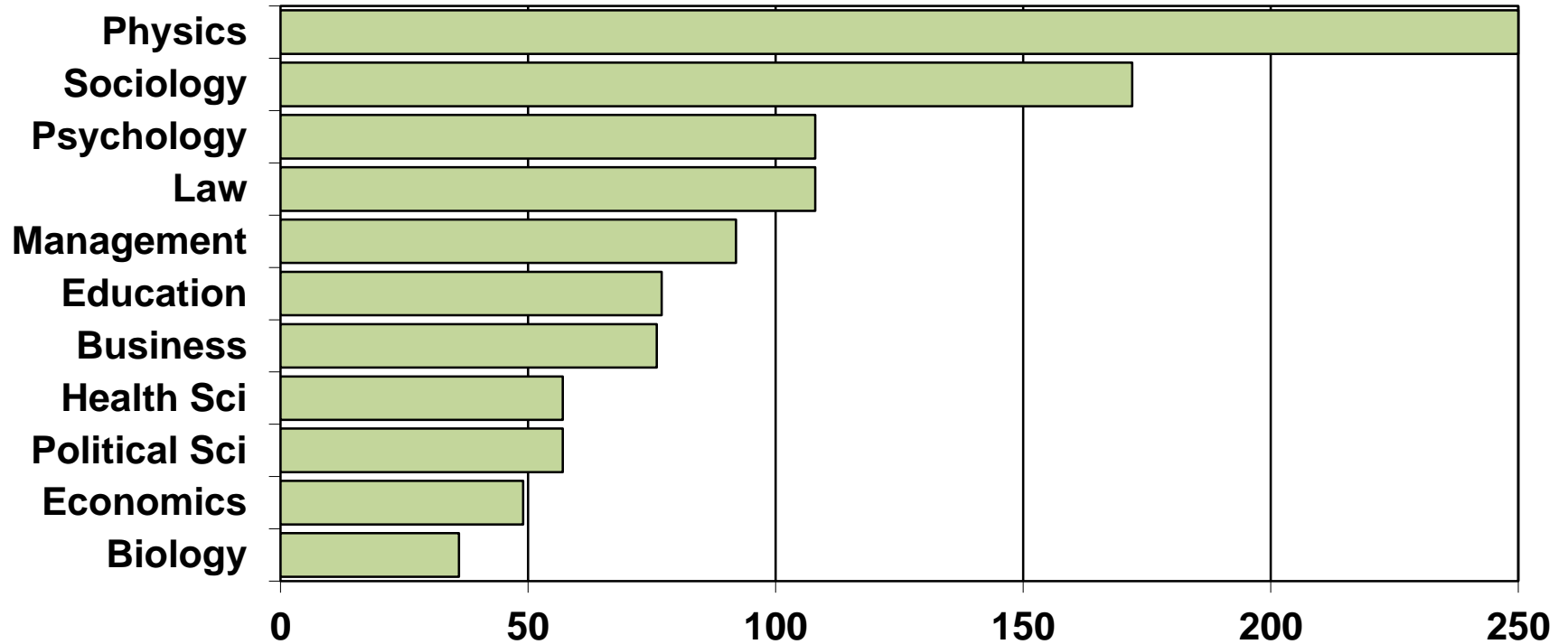
Self-interest-based arguments

- Visibility
- Usage
- Impact



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Impact



% increase in citations with Open Access

Range = 36%-200%

(Data: Stevan Harnad and co-workers)



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“[Institutional repository name] has helped to raise my research profile by showcasing my work and also increased my citation count.”



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Technology-based arguments

- It's the Web, stupid
- There are all sorts of technological tools and tricks to be used and enjoyed
- Collaborative, interdisciplinary and 'Big' research needs an Open Access, Open Web-based system of communication



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“... the free availability on the public internet, permitting any users to read, download, copy, distribute, print, search, or link to the full texts of these articles, crawl them for indexing, pass them as data to software ...”



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Technology-based developments

- Led by researchers
- Interoperability
- Repository technology
- Repository services
- Vision for a joined-up system



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What worked with researchers?

Argument	Success rating
Moral	★★
Financial	★
Self-interest	★★★
Technological	★★★★★



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Stakeholder 2: Research funders

- Research funders are most often Government-funded bodies
- Some are private funders
- Some are private companies (and are not expected to subscribe to the concept of OA)



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The arguments to funders

- Moral, financial, technical...
- Self-interest: there is better return on their investment in research if they require it to be Open Access
- Political: Open Access brings greater usage and impact
- Societal: Open Access benefits the wider society



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Some significant successes

- Wellcome Trust: <http://www.wellcome.ac.uk/About-us/Policy/Spotlight-issues/Open-access/index.htm>
- UK's Research Councils (7 of them)
- US's National Institutes of Health
- Other national –level funders
- At continent level:
 - European Research Council
 - European Commission



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What worked with funders?

Argument	Success rating
Moral	★★★★
Financial	★★★
Self-interest	★★★★★
Technological	★★★★
Societal	★★
Managerial	★★★★★



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Stakeholder 3: research-based institutions

- Moral, financial, technical, societal, political....
- Economic
- Managerial
- Philosophical



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Economic arguments

- Open Access would be a cheaper research communication system for nations



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National pictures

(Houghton et al, 2009, 2010)

Annual € savings from moving to:	UK	Netherlands	Denmark	US federal agencies
OA journals ('Gold' OA)	480 million	133 million	70 million	Value of benefit over 30 years amounts to some \$1 billion, 6 times the cost of archiving the material
OA repositories with subscriptions ('Green' OA)	125 million	50 million	30 million	
OA repositories with overlay services	Circa 480 million	Circa 133 million	Circa 70 million	



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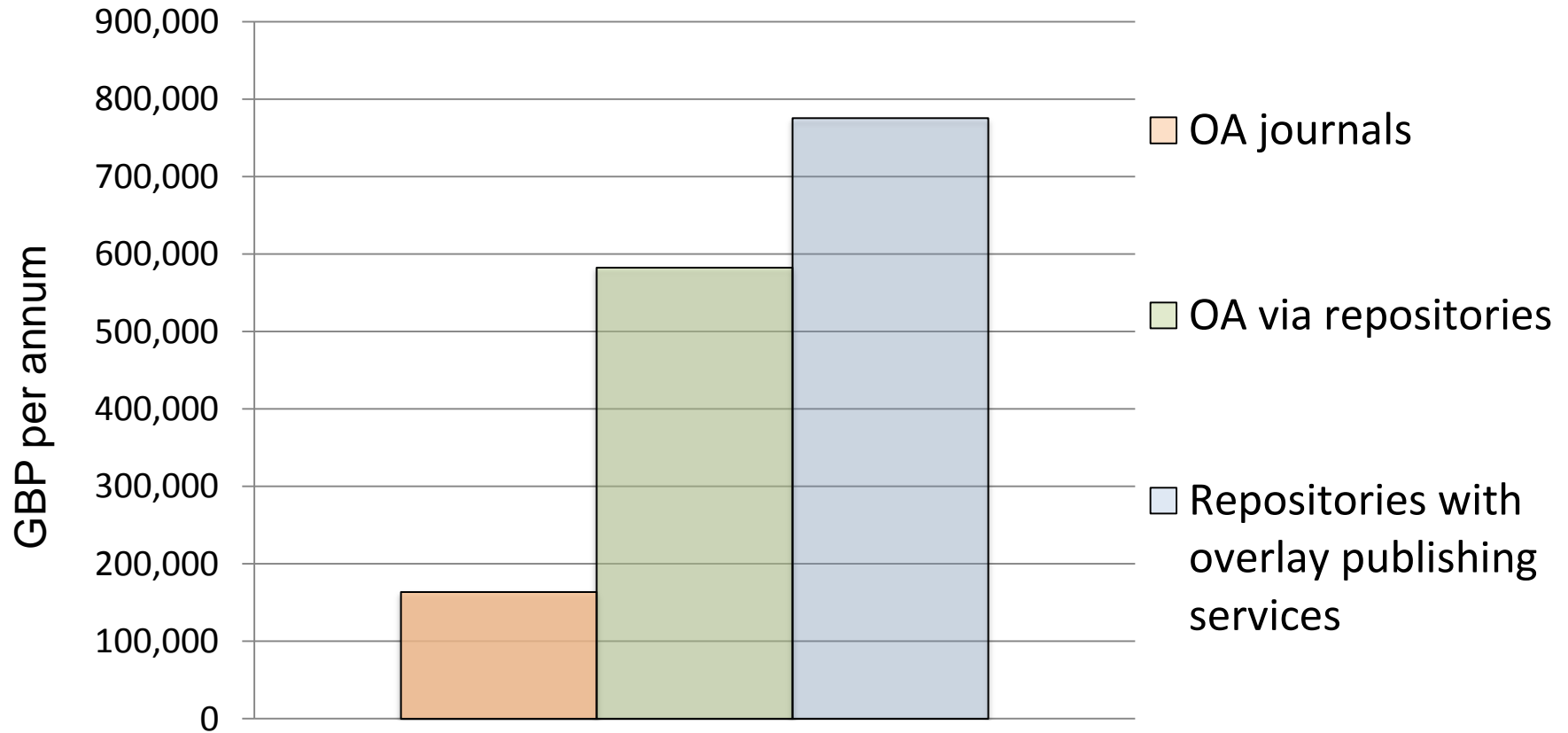
Economic arguments

- Open Access would be a cheaper research communication system for nations
- Open Access would be cheaper for most universities



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University UK: Annual savings from OA



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Economic arguments

- Open Access would be a cheaper research communication system for nations
- Open Access would be cheaper for most universities
- Open Access would better support:
 - innovative industries
 - professional communities
 - practitioner communities



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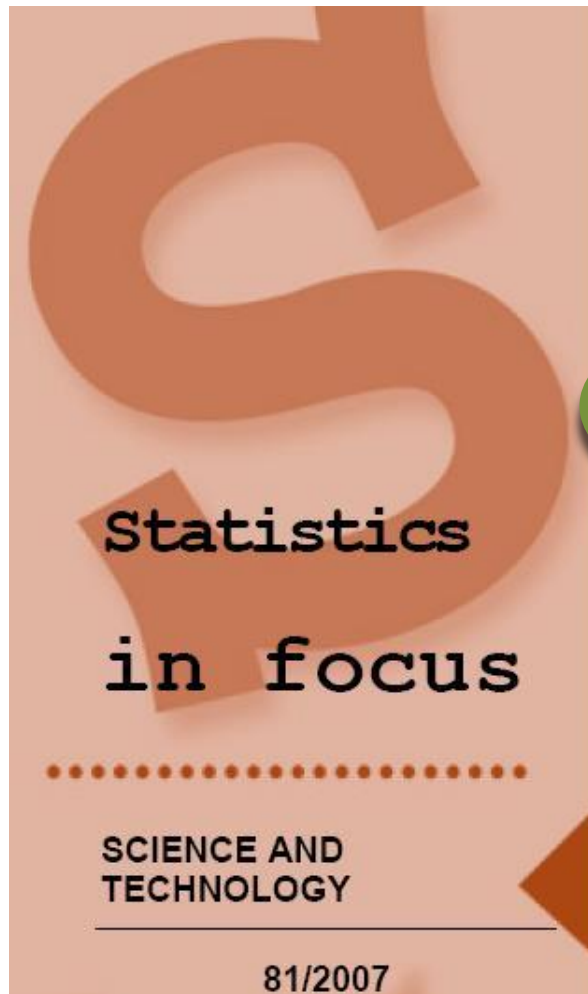
EU CIS studies

Community Innovation Statistics

Weak link between innovative enterprises and
public research institutes/universities

This report puts the spotlight on two different facets of innovation among those screened by the Fourth Community Innovation Survey (CIS 4): the sources of information that are highly important for innovation, and the types of partners with which innovative enterprises cooperate.

The outcome for both aspects is similar: the link between publicly financed science and innovative industry is rather weak. Institutional sources are less frequently consulted than internal or market sources; and innovative enterprises find cooperation partners more easily among suppliers or customers than in universities or public research institutes.



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Author
Sergiu-Valentin PARVAN

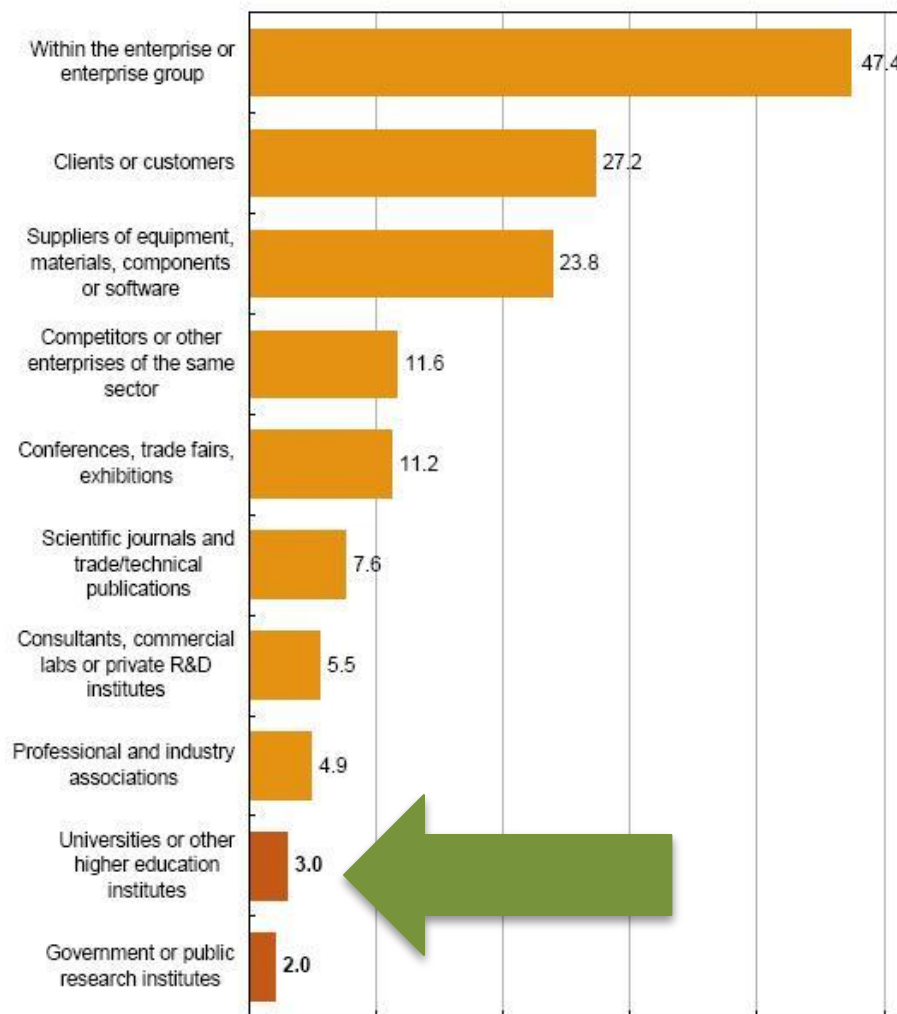
Contents

Highly important sources of information for innovation during 2002-2004..... 2

Link between science and industry 4



Figure 1: Sources of information identified by enterprises as highly important for the enterprise's innovation activities, as a percentage of innovative enterprises, EU-27 average



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Managerial arguments

- Fulfils a university's mission to engender, encourage and disseminate scholarly work
- An institution can mandate self-archiving across all subject areas
- Enables a university to compile a complete record of its intellectual effort
- Forms a permanent record of all digital output from an institution
- Enables standardised online CVs for all researchers (e.g. REF exercise)
- 'Marketing' tool for universities



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“I am asked how many articles my researchers publish each year, and I have to say ‘I have no idea!’”

(Professor Bernard Rentier, Rector, University of Liege, Belgium, explaining one of the reasons why he has built an institutional Open Access repository and introduced a mandatory policy on Open Access)



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Philosophical arguments

- The mission of a (publicly funded) university is to create and disseminate knowledge
- A university has a duty to serve the wider society that pays for it



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“The case for Open Access within a university is not simply political or economic or professional. It needs to rest in the notion of what a university is and what it should be It is central to the university’s position in the public space”

Professor Martin Hall, Vice Chancellor of the University of Salford



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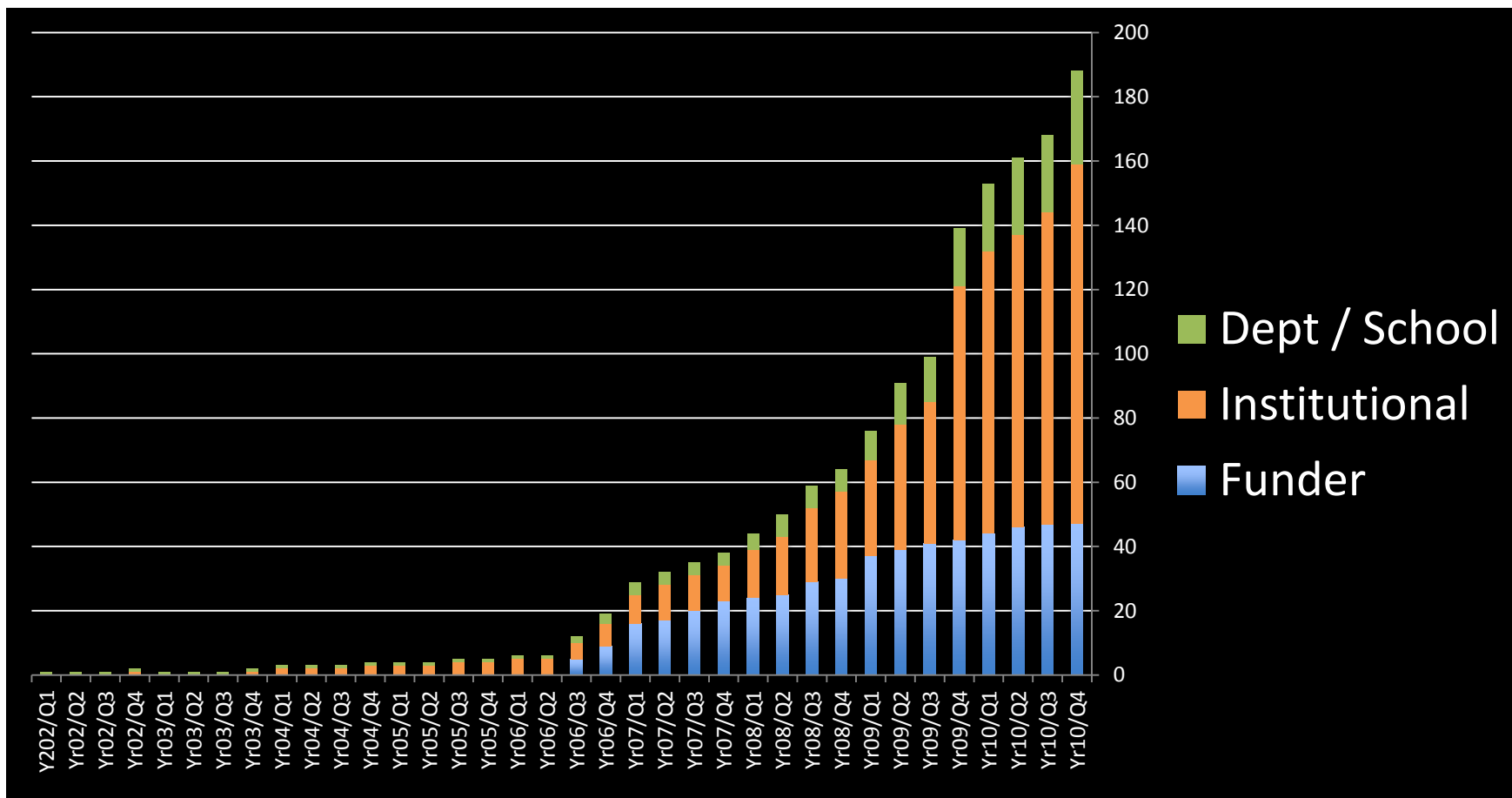
What worked with institutions?

Argument	Success rating
Moral	★
Financial	★★
Self-interest	★★★★★
Technological	★★
Societal	★★★★
Managerial	★★★★★
Economic	★★★★
Philosophical	★★



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Mandatory policies on OA



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The agenda is widening

- Open Data
- Advantages:
 - Re-use by humans
 - Re-use by machines
 - A true semantic Web
- http://www.ted.com/index.php/talks/hans_rosling_shows_the_best_stats_you_ve_ever_seen.html



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Alma Swan

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www.openscholarship.org

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To sum up

	Authors	Funders	Institutions
Moral	★★	★★★★	★★★
Financial	★	★★★★★	★★★★
Self-interest	★★★	★	★★★★★
Technological	★★★★★	★★★★	★★
Societal		★★	★★★★
Managerial		★★★★★	★★★★★
Philosophical		★	★★★★



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